

SPECIAL COUNCIL
FINANCE DIVISION

REPORT FIN-2023-32
December 12, 2023

SUBJECT: FIN-2023-32 PURCHASE OF ONE (1) TRI-AXLE TRUCK WITH PLOW

AUTHOR: ADAM BERES, MANAGER OF PURCHASING

**APPROVING DIRECTOR: ELIZABETH PANKOFF, MBA, CPA, CGA
INTERIM DIRECTOR OF FINANCE, CFO, TREASURER**

RECOMMENDATION:

THAT THE COUNCIL OF THE CITY OF WELLAND authorizes the purchase of one (1) complete, Tri-Axle dump truck with plow attachment from Rush Truck Centres of Canada.

THAT THE COUNCIL OF THE CITY OF WELLAND, authorizes Purchasing to issue a Purchase Order to secure the described equipment in accordance with the City's standard contractual terms and conditions.

RELATIONSHIP TO STRATEGIC PLAN

This recommendation is aligned to Council's strategic priority of ensuring "Liveability" by creating a sense of belonging while enhancing mobility by improving access to recreation and community events, ensuring adequate housing options, encouraging job growth, and improving ways to efficiently move people throughout the city.

BACKGROUND:

The replacement of Unit 459-0, a failing tandem dump truck within our current fleet complement was authorized by City Council for replacement in July of 2023. The present unit is beyond its service life and costly to maintain. Staff recommended replacing this truck with a tri-axle truck as it will make excavation debris hauling more efficient due to the replacement trucks' increased capacity. A plow assembly is recommended as an accessory to help with snow clearing efforts in rural areas when appropriate.

DISCUSSION:

Purchasing gathered specifications from three different dealers that sell and support this type of truck. These specifications completed Tender document PW23-08 which was issued on the City's Bidding site September 26, 2023 and had an extended closing

date of November 6, 2023. The closing date was extended in effort to attract more document takers and potential bidders.

Unfortunately, only one Tender submission was received. Purchasing reached out to two other vendors that initially expressed an interest in this bid opportunity and learned the reason they regretted was due to the fact their allocations of cab & chassis have been fulfilled and will not have allocations for new builds for the foreseeable future due to the market demand and delays in production.

FINANCIAL:

This unit received per-approval to purchase from Council via 10-910-24305 Pre-Approved 2024 Fleet Capital Replacements. The price includes provision and installation of the plow assembly.

Dealer	Manufacturer	Model	Budget	Price Inclusive of City portion of tax
Rush Truck Centres of Canada	International	HV613	\$419,000	\$408,491

CONCLUSION:

THAT THE COUNCIL OF THE CITY OF WELLAND approves the recommendation to purchase the above-named replacement truck from Rush Truck Centres of Canada.

THAT THE COUNCIL OF THE CITY OF WELLAND authorizes Purchasing to issue a Purchase Order to secure the described unit from the named dealership.

ATTACHMENT:

None.